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## Alliance Partners

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Altiris strategic alliances include some of the most respected international hardware, software and services companies in the industry. Each of these companies has surveyed the marketplace and selected to work with Altiris to provide multiple channels of support and confidence that Altiris software will work with their chosen

**Dell**

Altiris and Dell deliver a wide-range of systems management solutions that include client, enterprise and professional services offerings. These solutions help customers reduce the cost and complexity of management.

**Fujitsu Siemens Computers**

Altiris and Fujitsu Siemens Computers are working together to ensure that Altiris IT lifecycle management solutions integrate with and complement Fujitsu Siemens Computers' proven management capabilities. Fujitsu Siemens Computers also distributes and sells the entire line of Altiris solutions and suites.

**IBM**

Altiris Deployment Solution for Servers is now integrated with the IBM ServerGuide Toolkit 1.1 to further optimize the deployment and provisioning of IBM Servers.

**Cisco**

Altiris is a Cisco Technology Development Partner, working with Cisco on multiple fronts. Altiris supports Cisco ACNS (Application and Content Networking System), as an alternative to package servers for delivering software and patches in highly distributed environments. Altiris also supports Cisco Network Admission Control (NAC) to restrict network access to only those devices that meet corporate security requirements.

**Intel**

Altiris and Intel are jointly developing embedded IT technologies referred to as AMT and VT. The Intel AMT and VT products enabled with Altiris technology will move management capabilities from the client level to the hardware level. The new hardware will allow IT managers to discover all hardware and software computing assets, heal systems remotely regardless of the OS or system state, protect against malicious software attacks, and increase security with persistent management.

**Microsoft**

Altiris is a Microsoft Gold Certified Partner with a long history of managing millions of desktops, mobile devices, and servers on the Microsoft platform. Altiris' award-winning solutions tie in seamlessly with Microsoft initiatives for Software Asset Management (SAM), Increased Operational Efficiency, Desktop Deployment, and Security Audit and Compliance.

**Oracle**

Altiris and Oracle jointly developed Oracle's PeopleSoft Enterprise ITAM product and Altiris' PeopleSoft Foundation Suite, a combination of solutions that allows you to reconcile the financial records of IT assets in your environment with up-to-date, detailed information about how and where those assets are being used. Altiris is also part of the Oracle security initiative, and is working with Oracle and Dell to help simplify the deployment of 10g.

**Philips**

Philips, a leader in display technology and consumer electronics, and Altiris, a leader in IT lifecycle management, have joined forces to provide IT administrators with the best in LCD monitor management—Philips SmartManage. Philips and Altiris offer complete IT lifecycle and asset management for all the devices in your organization.

**VMware**

VMware and Altiris are joint development partners, working to improve manageability of the VMware virtual environments. Focusing on three key areas, Altiris supports deployment of the VMware virtual environment, awareness of VMware sessions (as reflected in hardware and software inventory), and ongoing, remote management of VMware environments.



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REGISTRATION**

Altiris recognizes that partnering is a key success factor where customers are the ultimate beneficiaries. We believe that partnerships require programs to meet the needs of both parties. To learn more about the different types of partnerships available, select a partner link below.

**Alliance Partner**

An alliance partner is a long-term, mutually-beneficial relationship between Altiris and leading computer hardware and software manufacturers.

**Channel Partner**

- Altiris Platinum Partner—Elite partner technically certified on Altiris solutions, best practices, and methodologies.
- Altiris Gold Partner—Experienced partner certified and educated on Altiris solutions.
- Altiris Silver Partner (EMEA & AsiaPac)—Skilled partner certified and educated on Altiris solutions.

**Development Partner**

A development partner shares development resources to meet unique customer needs.

**System Integrator**

A system integrator focuses on delivering solutions targeting the medium to enterprise market.